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## Sales/Margin by Customer

Product Development - 2025-07-01 - Major Features

## **Description**

The Sales/Margin by Customer widget visualizes the overall <u>Sales</u> \$, <u>Margin</u> \$, and <u>Margin</u> % for the top customers after being sorted by either <u>Sales</u> \$ or <u>Margin</u> \$, depending on whether you view the widget in the <u>Sales Module</u> or <u>Margin Module</u>.

The widget includes an "All Others" row at the bottom of the table, which represents the cumulative metrics for all customers who are not listed.

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Customer Number	Customer	Customer Class	Sales (\$)	↓ Margin (\$)	Margin (%)
VWCA-1088931	Van Weedenburg Camping Adventure	NATIONAL_ACCOUNT	2,084,426 -	1,833,183 🕶	87.9
FD-32939	Fan Dinnington	NATIONAL_ACCOUNT	1,152,415 🛦	545,243 🔺	47.3
VG-7182788	Vanezis Golfing	NATIONAL_ACCOUNT	444,061 🔺	444,061 🔺	100.0
ABS-4010199	Adran Baseball & Softball	NATIONAL_ACCOUNT	530,167 🕶	403,090 🕶	76.0
FF-9244332	Frants Fitness	NATIONAL_ACCOUNT	396,247 ▲	382,915 🔺	96.6
LEF-8933652	Lindsayhaven Extreme Fishing	NATIONAL_ACCOUNT	477,138 🔺	290,526 🔺	60.9
SB-9019507	Sandi Bettenson	NATIONAL_ACCOUNT	588,660 🕶	278,556 🕶	47.3
KOC-2099008	Karena Outdoor & Camping	NATIONAL_ACCOUNT	748,503 🕶	278,463 🕶	37.2
CSA-9849692	Creese Swimming Adventure	NATIONAL_ACCOUNT	409,111 🕶	269,316 🔺	65.8
KPC-4601380	Kimberlyville Pro Cycling	NATIONAL_ACCOUNT	624,278 🔺	269,184 🔺	43.1
CRS-4071495	Corrin Racquet Sports	NATIONAL_ACCOUNT	436,049 🕶	233,868 🕶	53.6
All Others			40,964,131	22,098,748	53.9

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