Order in Which Pricing is Applied in SalesPad

Megan De Freitas - 2024-11-22 - [Troubleshooting](#)

Order of Pricing (Listed highest priority to lowest priority)

1. Contract Pricing (highest priority)

Price Type	Price Source
Fixed Amount	None

- Grouped Contracts – Multiple items are counted towards fulfilling the contract.
  - Restricted by begin to end dates.
- Detail Contracts – Single item is counted towards fulfilling the contact.
  - Restricted by begin and end dates.

2. Special Pricing (Displayed on the Customer Card)

- Customer Item Class Price Levels

Price Type	Price Source
Item Class	Price Level

- Custom pricing which is restricted by begin to end dates and a start – end quantity.

Price Type	Price Source
Fixed Amount	None

3. Group Pricing

- Group Pricing has 5 different PriceTypes: FixedAmount, Percent Adjustment, Amount Adjustment, Markup Percent and Margin Percent.
- Restricted by begin and end dates.

Price Type	Price Source
Fixed Amount	None
Percent Adjustment	List
Amount Adjustment	List
Markup Percent	Standard Cost or Current Cost
Margin Percent	Standard Cost or Current Cost

4. GP Pricing (Lowest priority)

- **Modifications**
- **Aggregate Pricing**
  - Restricted by begin to end dates.
  - Works with GP Extended Pricing.
  - Aggregates items based on any value on the item master which then sets a different GP price level.

Customer Discounts

- Restricted by begin to end dates and item class.
- Applies after all other pricing.

Note: Aggregate Pricing is the only SP pricing functionality compatible with GP Extended Pricing.

- **Pricing Types:**
  - **Default**
    - Pricing based on the Configured Item with fallback pricing.
    - If the Configured Item is not an existing item yet, the Configured Item will be created with a new list price derived from Configurator pricing. Other pricing from the pricing priority listed above will be applied.
    - If the Configured Item is an existing item, it will follow the pricing priority listed above with the list price from the existing item. This only occurs when the setting Can Reuse Custom Configured Items is set to False.
  - **Great Plains**
    - Pricing based on the GP price for the Configured Item Number.
    - If the Configured Item is not an existing item, it will follow the standard pricing priority listed above for the Configuration Root Item Number.
    - If the Configured Item is an existing item, it will follow the pricing priority listed above with the list price from the existing item. This only occurs when the setting Can Reuse Custom Configured Items is set to False.
  - **Configurator**
    - Pricing based solely on the Configured Item.
  - **Standard Plus Configurator**
    - Pricing based on the Configured Item plus GP Standard Pricing.