



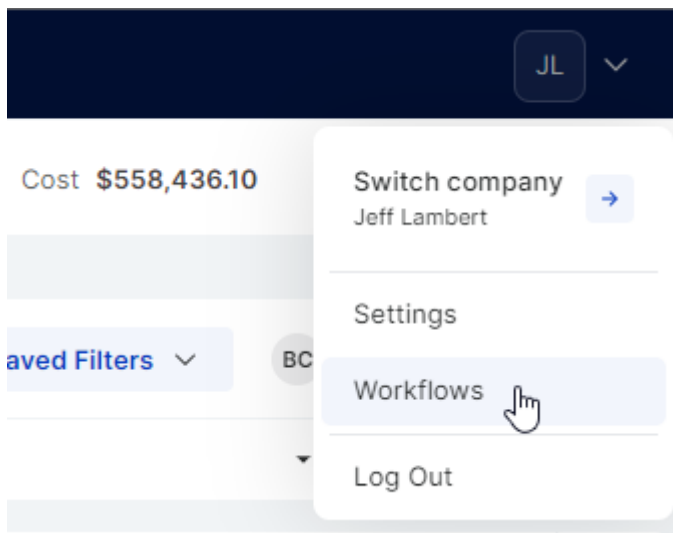
Mission Control: Workflow Management

Megan De Freitas - 2025-08-06 - Mission Control Documentation

Cavallo's Workflow is a robust, user-friendly document flow engine. Users can quickly and easily build out tailored, fully automated processes that will rapidly route sales orders through various queues. Business rules [link to other Support page here] can also be added to ensure that orders are meeting certain checks and adding value to the overall order management system.

Where to find the Workflow Editor

After clicking on the menu in the upper right hand corner, choose the Workflows option.

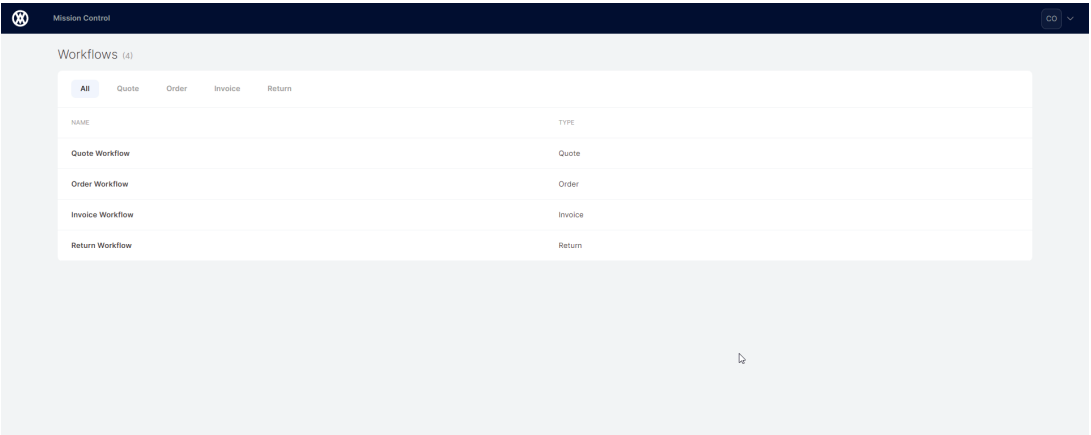


From here, the Workflows screen will appear. On this screen, there are four workflows that are included in the Cavallo Cloud app: Quote, Order, Invoice, and Return.

NAME	TYPE
Quote Workflow	Quote
Order Workflow	Order
Invoice Workflow	Invoice
Return Workflow	Return

Each document type has its individual workflow that can be configured. Clicking the name will open up the working screen to allow for configuration and editing within the workflow

setup screen.

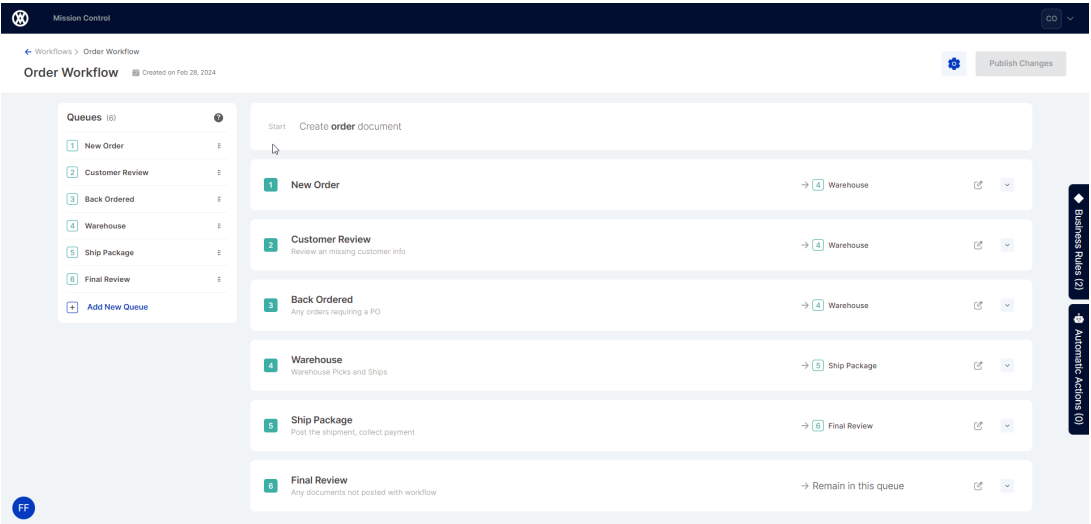


The screenshot shows the 'Mission Control' interface with a 'Workflows (4)' section. It features a table with columns for NAME and TYPE, listing Quote Workflow, Order Workflow, Invoice Workflow, and Return Workflow. A mouse cursor is visible over the table.

NAME	TYPE
Quote Workflow	Quote
Order Workflow	Order
Invoice Workflow	Invoice
Return Workflow	Return

Editing Queues

The workflow edit screen allows users to configure the details of a given workflow.



The screenshot displays the 'Order Workflow' configuration screen. On the left, a 'Queues (6)' list includes 'New Order', 'Customer Review', 'Back Ordered', 'Warehouse', 'Ship Package', and 'Final Review', with an 'Add New Queue' button. The main area shows a flowchart starting with 'Create order document', followed by steps 1 through 6, each with a description and a target queue. A right sidebar shows 'Business Rules (2)' and 'Automatic Actions (0)'.

Step	Queue	Description	Target Queue
1	New Order		4 Warehouse
2	Customer Review	Review an missing customer info	4 Warehouse
3	Back Ordered	Any orders requiring a PO	4 Warehouse
4	Warehouse	Warehouse Picks and Ships	5 Ship Package
5	Ship Package	Post the shipment, collect payment	6 Final Review
6	Final Review	Any documents not posted with workflow	Remain in this queue

In the Queues list on the left, users can reorder the queues by clicking and holding the dots on the right hand side of a list item, then dragging and dropping it into a new position. Users can create new queues by clicking on “Add New Queue” and then following the prompt.

Order Workflow Created on Apr 25, 2023

Queues (7)

1	New Order	⋮
2	Order Details	⋮
3	Pick Package	⋮
4	Ship Package	⋮
5	Create Invoice	⋮
6	End	⋮
7	Waiting for Payment	⋮
+	Add New Queue	

A queue represents a step in a workflow that can hold a number of documents. Each queue can have paths leading to one or more other queues.

To the right of the Queues list, each workflow queue is broken out into its own drawer. To see what is triggered for each individual queue, click the caret button on the right side of the drawer to expand it. Expanding the drawer will give the user visibility into the configuration of the given queue.

← Workflows > Order Workflow Publish Changes

Order Workflow Created on Apr 25, 2023

Queues (7)

- 1 New Order
- 2 Order Details
- 3 Pick Package
- 4 Ship Package
- 5 Create Invoice
- 6 End
- 7 Waiting for Payment
- + Add New Queue

A queue represents a step in a workflow that can hold a number of documents. Each queue can have paths leading to one or more other queues.

Start Create **order** document

- 1 New Order → 2 Order Details
- 2 Order Details → 7 Waiting for Payment
- 3 Pick Package → 4 Ship Package
- 4 Ship Package → 5 Create Invoice

Business Rules (0)

Automatic Actions (1)

Editing Conditions

With the queue either expanded or closed, click the edit button to edit the selected queue.

1 New Order

→ 2 Order Details

2 Order Details

→ 3 Waiting for Payment

3 Waiting for Payment

Payment pending, prepayment invoice already generated

→ Remain in this queue

4 Pick Package

→ 5 Ship Package

5 Ship Package

→ 6 Create Invoice

With the queue expanded:

- Actions can be added for when a document enters the queue.
- The primary path can be set for where the document should route to next.
- Alternate paths can be added as a document exits the queue.
- Additional actions can be added to the queue.
- Transfers can be configured for a document.

Does it have any **Alternate Path(s)**? ⓘ

⏮ Path
🗑 Delete path | ⬆ ⬇

Add a name or description (Optional):

Add a name or description (Optional):

If all of these conditions are true:

Select...

Select...

Select...

🗑

Add Condition +

Move to:

Select Queue

⚡ Does it need to trigger any **Action(s)**?
🔴

+ Add alternative path

On Entry or On Exit Actions

Toggleing on actions will enable configuring actions that should occur when a document enters or leaves a queue. These actions could include reserving inventory, sending emails, capturing payment, and more.

4 Warehouse
Warehouse Picks and Ships

[Edit Name](#)
⏮

⚡ Should any **Action(s)** be triggered when entering this queue? 🔴

Trigger these actions:

Reserve inventory for all items

⬆ ⬇ 🗑

Create pick document

⬆ ⬇ 🗑

📄 What quantities of the order should be picked?

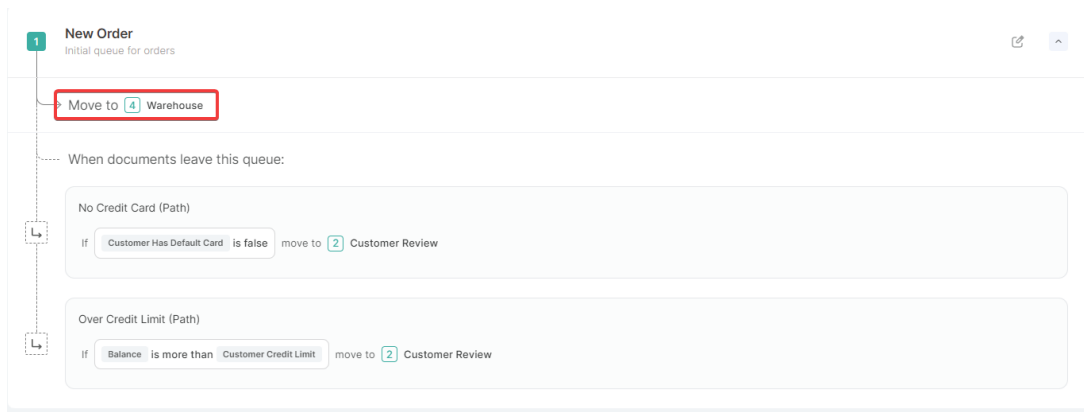
Reserved

[Add more+](#)

What is its **Primary Path**?

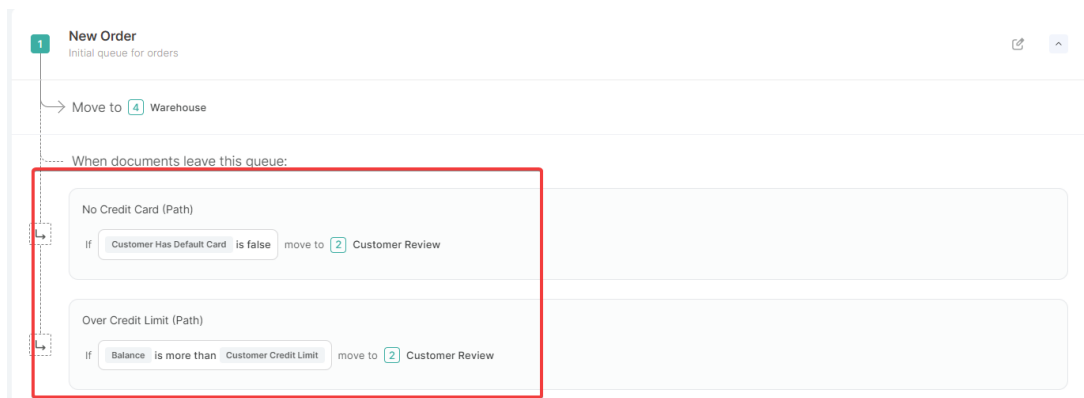
Primary Path

The primary path is the queue the document will route to after this queue if no alternate paths are taken based on the state of the document and the conditions set on the path. This can be changed to create customized routing for each document type to meet unique business needs.



Alternate Paths

Alternate paths can be created to route the document based on certain defined conditions. These conditions can be based on a field from the order, the customer, a line item, a line item's product, a dimension from a line item, or a dimension from the order.



It is recommended to name each alternate path to help future users understand its purpose.

Once the condition has been set, select the queue that a document should route to if the condition has been satisfied. Routing will now be available on Documents and on Mission Control based on the main or alternate path. If necessary, additional alternate paths can be set by clicking the “Add alternative path” button, then selecting “Path”.

1 New Order
Initial queue for orders

Should any **Action(s)** be triggered when entering this queue? ☒

What is its **Primary Path**?

4 Warehouse

Does it have any **Alternate Path(s)**? ☒

No Credit Card (Path) Delete path ↑ ↓

Over Credit Limit (Path) Delete path ↑ ↓

[+Add alternative path](#)

[Save](#) [Cancel](#) [Delete](#)

Example Alternate Path

Here is an example of an alternate path for the New Orders queue. On exit, orders should flow to the Warehouse queue, but if the customer does not have a default card to charge, the order is being routed to Customer Review.

^ No Credit Card (Path) Delete path ↑ ↓

Add a name or description (Optional):

No Credit Card

If all of these conditions are true:

A field from the custor Has Default Card is false

[Add Condition](#) +

Move to:

2 Customer Review

Alternate Path - Actions

Adding an Action within the Alternate Path section will allow for actions to be performed on documents that are in the given queue.

To add one, click the “Add alternate path” button, then select “Action”.



This will bring up the action menu where the user can select from the same list of actions listed above in “Entry Actions”:

Alternate Path - Transfers

Adding a Transfer within the Alternate Path section will allow the user to transfer their documents automatically as they are processed within a given queue. Documents can only

be transferred from Quote to Order, or from Order to Invoice.

To add a transfer path, click the “Add alternate path” button, then select “Transfer”.



After selecting Transfer, the user will need to fill out all of the following information to control how the transfer will be processed.



Processing Alternate Paths

Alternate paths will process in order from top to bottom. If there are actions that are listed before any alternate paths, they will process before the document is evaluated for moving through an alternate path.

If the desire is to have actions taken against the documents in a given queue without being moved to a different queue, simply keep the primary path as “Remain in this queue”, and any actions listed in the Alternate Paths section will be processed for the given document.

Saving Changes

As edits are completed on each individual queue, they will need to be saved by clicking the Save button:



Once all the workflow queue changes have been saved, click the “Publish Changes” button on the top right. Doing so will immediately make changes to how the workflow functions. There will be no need for any of the users to refresh their screens or log out to see these changes.

Any documents that are transitioned after the changes are published will follow the new flow. If there are any documents that are open and being worked on while changes are being made to the workflow, the document will follow the latest saved version of the workflow.

Note: *There are no additional validation steps to publish a new/updated workflow. With this in consideration, only grant access to update the workflow to trusted members of the organization.*



Business Rules

Business rules help ensure that documents are in the correct state before they are transitioned into another queue. In many cases, business rules are used to make sure that a document does not need any corrections or updates. They can also be used to add extra validation around any potential concerns for a given document, such as low margin.

Some examples of business rules that may be helpful are:

- Check for low margin on the document.
- Check for excessive discounts on a given line item.
- Check for any items that may be backordered.
- Check that all line items have been fulfilled before shipping.
- Check for any line item inconsistencies that could cause problems later in the process.

For more details on how to use Business Rules, please see this [article](#).

Automatic Actions

Automatic Actions help ensure that documents are moved through the workflow if they meet the criteria listed in the given queue, which helps reduce manual checks and reviews. This gives business owners more confidence that their workflows are moving orders through the pipeline, and it provides greater control to the entire process flow.

Below is an example of how Automatic Actions can enhance the business process:

- Documents that are waiting on items that have been backordered sit in a Backorder Queue.
- On a regular interval, checks are made to see if the backordered inventory has been received by the warehouse and can therefore be allocated.
- When the inventory is logged into the system, the next run of the Automatic Action will
 - see the available inventory,
 - allocate those items to the orders that were waiting for them, and
 - then send them to the next queue so that they can be picked.

For more details on how to use Automatic Actions, please see this [article](#).