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# Mission Control in BC: Dashboards

Megan De Freitas - 2024-11-22 - [Mission Control Documentation](#)

## Overview

Mission Control Dashboard within Business Central serves as an integral component of the Cavallo Mission Control product, enabling users to seamlessly access and leverage the comprehensive Cavallo toolset directly from within the Business Central user interface.

### Prerequisites

This feature requires the following actions to have already taken place:

- [Workflow publish from the Mission Control web application](#)
- [Cavallo API Configured](#)
- [Cavallo permission sets applied to users](#)

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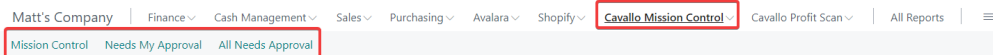
## Global Navigation

Mission Control for Business Central is accessible under the following Business Central roles:

- Business Manager
- Sales Order Processor
- Sales Manager
- Accountant
- Sales and Relationship Manager
- President
- Purchasing Agent

When under one of the above roles, there are two elements added to the Business Central homescreen:

- A global navigation dropdown menu that will allow a user to access any of the listed dashboards



- A new section of tiles with each of the dashboard names in addition to the document count that can be found under each of the dashboard views. This number is displayed based on the current queues and filters that are applied on the page per user.

CAVALLO

Dynamics 365 Business Central

Instrument  
Dev/Analytics

Matt's Company

Finance

Cash Management

Sales

Purchasing

Avalara

Shopify

Cavallo Mission Control

Cavallo Profit Scan

All Reports

Mission Control

Needs My Approval

All Needs Approval

Notifications: 2Dynamic Ship: You have not yet completed the setup wizard. | This is a sandbox environment for test, demo, or development purposes only.

Headline

Good evening, Colin Orlando!

Actions

+ Sales Quote

+ Sales Order

+ Sales Invoice

+ Purchase Quote

+ Purchase Order

+ Purchase Invoice

> Find entries...

> New

> Payments

> Reports

Excel Reports

Get started: Here are a few things you can try out

Show demo tours

Cavallo Mission Control

Mission Control

Needs My Approval

All Needs Approval

52

6

7

Activities

In addition to the list above, Mission Control can always be accessed via the Business Central Global Search in the upper right hand side of the screen by searching for the page names.

## Mission Control Dashboards

Mission Control within Business Central has three main dashboard views:

- **Mission Control:** Displays all queues by default including approval queues and allows users to filter them down

Mission Control

Mission Control: All

Search

Refresh

New Sales Quote

New Sales Order

Edit My Queues

87

\$1,684.20

18.55%

\$9,613.47

\$7,393.60

Open Documents

Total Margin

Average Margin Percent

Total

Total Cost

Document Type	Queue	Total Documents	Total Margin	Average Margin Percent	Total Cost	Total
Quote	-	3	0.00	0%	0.00	0.00
Quote	New Quote	3	0.00	0%	0.00	0.00
Quote	Create Order	0	0.00	0%	0.00	0.00
Order	-	84	1,684.20	19%	7,393.60	9,613.47
Order	New Order	29	660.30	22%	2,342.10	3,182.55
Order	Customer Review	3	546.70	22%	1,928.70	2,623.92
Order	Back Ordered	1	0.00	0%	0.00	0.00
Order	Warehouse	41	238.60	13%	1,561.40	1,908.00
Order	Ship Package	7	0.00	0%	0.00	0.00
Order	Final Review	1	0.00	0%	0.00	0.00
Order	Rush PO Approval	0	0.00	0%	0.00	0.00
Order	Margin Review	2	238.60	13%	1,561.40	1,899.00
Order	Over Credit Limit	0	0.00	0%	0.00	0.00
Order	High Value Customer	0	0.00	0%	0.00	0.00

- **Needs My Approval:** Displays only specific approval queues related to the current user.

Needs My Approval

Needs My Approval: All

Search

6	\$1,883.26	21%	\$9,733.41	\$7,299.20
Open Documents	Total Margin	Average Margin Percent	Total	Total Cost

Document Type	Queue	Total Documents	Total Margin	Average Margin Percent	Total Cost
Order	Margin Review	6	1,883.26	21%	7,299.20
Order	Credit Review	5	1,743.30	23%	5,737.80

- All Needs Approval:** Displays all approval queues

All Needs Approval

All Needs Approval: All

Search

Edit My Queues

11	\$3,423.96	21%	\$17,149.35	\$12,764.10
Open Documents	Total Margin	Average Margin Percent	Total	Total Cost

Document Type	Queue	Total Documents	Total Margin	Average Margin Percent	Total Cost
Order	Margin Review	11	3,423.96	21%	12,764.10
Order	Credit Review	5	1,743.30	23%	5,737.80
Order	Location Review	5	1,540.70	22%	5,464.90

Each queue present in the above dashboards can be access by clicking on the queue name. A new queue level dashboard will be shown displaying a new set of KPIs, All the documents in the queue and a factbox containing all of the selected documents statuses.

CAVALLO

Dynamics 365 Business Central

Environment: staging

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Workflow Only

Finance

Cash Management

Sales

Purchasing

Avalara

WMS Express

ForNAV

Warehouse Insight

Shopify

Cavallo Profit Scan

Cavallo Mission Control

EBlaCT

Mission Control: All

Search

Refresh

New Sales Quote

New Sales Order

Edit My Queues

87	\$9,613.47	\$7,393.60	\$1,684.20	18.55%
Open Documents	Total	Total Cost	Total Margin	Average Margin Percent

Document Type	Queue	Total Documents	Total Margin	Average Margin Percent	Total Cost	Total
Quote	...	3	0.00	0%	0.00	0.00
Quote	New Quote	3	0.00	0%	0.00	0.00
Quote	Create Order	0	0.00	0%	0.00	0.00
Order	...	84	1,684.20	19%	7,393.60	9,613.47
Order	New Order	29	660.30	22%	2,342.10	3,182.55
Order	Customer Review	3	\$46.70	22%	1,928.70	2,623.92
Order	Back Ordered	1	0.00	0%	0.00	0.00
Order	Warehouse	41	238.60	13%	1,561.40	1,908.00
Order	Ship Package	7	0.00	0%	0.00	0.00
Order	Final Review	1	0.00	0%	0.00	0.00
Order	Rush PO Approval	0	0.00	0%	0.00	0.00
Order	Margin Review	2	238.60	13%	1,561.40	1,899.00
Order	Over Credit Limit	0	0.00	0%	0.00	0.00
Order	High Value Customer	0	0.00	0%	0.00	0.00

Once in a queue, users can take single document actions, access the document by clicking on the document number and access all related documents.

Navigating to a Document:

Clicking any of the document numbers will bring users directly to the selected document card within Business Central.

Warehouse

Search

Analyze

Manage

Posting

Workflow

Warehouse

Actions

Automate

Fewer options

41

Open Documents

\$1,908.00

Total

\$1,561.40

Total Cost

\$238.60

Total Margin

13.26%

Average Margin Percent

No #	Sell to Customer No	External Document No	Document Date	Gross Margin %	Gross Margin Amount	Related Doc Count	Salesperson Name	Amount	Total Cost
S-ORD101005	10000		4/1/2022	21.99	660.30	0	Jim Olive	3,002.40	2,342.10
S-ORD101010	10000		4/1/2022	21.99	1,100.50	2	Jim Olive	5,004.00	3,903.50
S-ORD101011	10000		4/1/2022	21.99	1,100.50	0	Jim Olive	5,004.00	3,903.50
S-ORD101020	10000		12/19/2023	2.90	34.60	2	Jim Olive	1,193.60	1,159.00
S-ORD101021	10000		12/19/2023	17.84	212.90	2	Jim Olive	1,193.60	980.70
S-ORD101026	10000		12/21/2023	4.60	3,195.20	2	Jim Olive	69,535.20	66,340.00
S-ORD101027	10000		12/21/2023	41.85	561.90	2	Jim Olive	1,342.60	780.70
S-ORD101030	10000		12/21/2023	25.52	342.60	2	Jim Olive	1,342.60	1,000.00
S-ORD101031	10000		12/21/2023	41.85	561.90	2	Jim Olive	1,342.60	780.70
S-ORD101033	10000		12/21/2023	41.85	561.90	2	Jim Olive	1,342.60	780.70
S-ORD101034	10000		12/21/2023	41.85	561.90	2	Jim Olive	1,342.60	780.70
S-ORD101039	10000		12/21/2023	3.63	43.30	2	Jim Olive	1,193.60	1,150.30
S-ORD101040	10000		12/21/2023	3.63	43.30	2	Jim Olive	1,193.60	1,150.30
S-ORD101041	10000		12/21/2023	3.63	43.30	2	Jim Olive	1,193.60	1,150.30
S-ORD101042	10000		12/21/2023	3.63	43.30	2	Jim Olive	1,193.60	1,150.30

Cavallo Document Statuses

Allocated  
Open Pick  
Open Shipment  
Needs Payment

View  
View

Related Documents View:

By clicking on the "Related Doc Count" column, users will be directed to a window where all documents related to the chosen quote or order will be displayed. Furthermore, clicking on any related document will immediately take the user to the selected document.

←

Ship Package

Search

Analyze

Manage

Posting

Workflow

Warehouse

Actions

Automate

Fewer options

7

Open Documents

\$0.00

Total

\$0.00

Total Cost

\$0.00

Total Margin

0.00%

Average Margin Percent

No ↑	Sell to Customer No	External Document No	Document Date	Gross Margin %	Gross Margin Amount	Related Doc Count	Salesperson Name	Amount	Total Cost
S-ORD101006	10000		4/1/2022	22.01	262.10	0	Benjamin Chiu	1,190.90	928.80
S-ORD101008	10000		4/1/2022	21.99	220.10	3	Jim Olive	1,000.80	780.70
S-ORD101009	10000		4/1/2022	21.99	220.10	3	Jim Olive	1,000.80	780.70
S-ORD101014	10000		4/1/2022	-8,574.44	-2,315.10	1	Robin Bettencourt	27.00	2,342.10
S-ORD101015	10000		4/8/2022	21.99	220.10	2	Jim Olive	1,000.80	780.70
S-ORD101023	10000		12/21/2023	17.84	212.90	3	Jim Olive	1,193.60	980.70
S-ORD101078	10000		2/14/2024	2.41	38.60	3	Jim Olive	1,600.00	1,561.40

Taking Single Actions:

Choosing a document and then selecting an option from one of the actions dropdowns will initiate the chosen action without requiring the user to be within the document itself. For a detailed overview of each available action, refer to the [Taking Single Actions](#) section.

Warehouse

Search Analyze Manage Posting Workflow Warehouse Actions Automate Fewer options

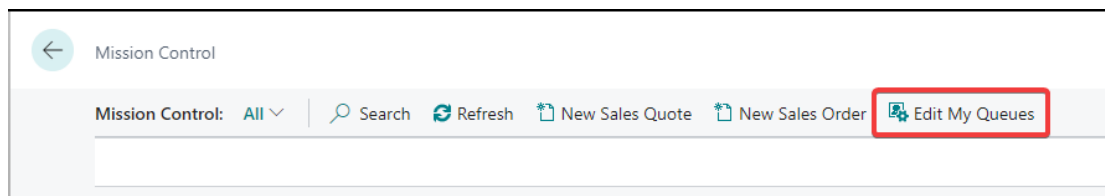
41	\$1,908.00	\$1,561.40	\$238.60	13.26%
Open Documents	Total	Total Cost	Total Margin	Average Margin Percent

No T	Sell to Customer No	External Document No	Document Date	Gross Margin %	Gross Margin Amount	Related Doc Count	Salesperson Name	Amount	Total Cost
S-ORD101005	10000		4/1/2022	21.99	660.30	0	Jim Olive	3,002.40	2,342.10
S-ORD101010	10000		4/1/2022	21.99	1,100.50	2	Jim Olive	5,004.00	3,903.50
S-ORD101011	10000		4/1/2022	21.99	1,100.50	0	Jim Olive	5,004.00	3,903.50
S-ORD101020	10000		12/19/2023	2.90	34.60	2	Jim Olive	1,193.60	1,159.00
S-ORD101021	10000		12/19/2023	17.84	212.90	2	Jim Olive	1,193.60	980.70
S-ORD101026	10000		12/21/2023	4.60	3,195.20	2	Jim Olive	69,535.20	66,340.00
S-ORD101027	10000		12/21/2023	41.85	561.90	2	Jim Olive	1,342.60	780.70
S-ORD101030	10000		12/21/2023	25.52	342.60	2	Jim Olive	1,342.60	1,000.00
S-ORD101031	10000		12/21/2023	41.85	561.90	2	Jim Olive	1,342.60	780.70
S-ORD101033	10000		12/21/2023	41.85	561.90	2	Jim Olive	1,342.60	780.70
S-ORD101034	10000		12/21/2023	41.85	561.90	2	Jim Olive	1,342.60	780.70
S-ORD101039	10000		12/21/2023	3.63	43.30	2	Jim Olive	1,193.60	1,150.30
S-ORD101040	10000		12/21/2023	3.63	43.30	2	Jim Olive	1,193.60	1,150.30
S-ORD101041	10000		12/21/2023	3.63	43.30	2	Jim Olive	1,193.60	1,150.30
S-ORD101042	10000		12/21/2023	3.63	43.30	2	Jim Olive	1,193.60	1,150.30

Cavallo Document Statuses  
Needs Payment

## Configuring My Queues

Within the "Mission Control" dashboard and the "All Needs Approval" dashboard users have the ability to filter down the queue list with the "Edit My Queues" action located on the toolbar.



Choosing this option will open a window showing all available queues. By checking the box next to a queue name, it will become visible on the dashboard once the window is closed. Additionally, the Key Performance Indicators (KPIs) will filter down to only the selected queues as seen below.

Mission Control

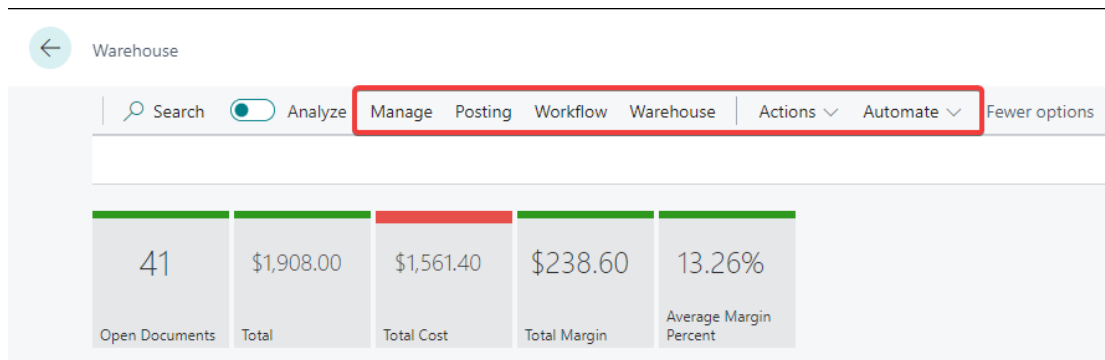
Mission Control: All Search Refresh New Sales Quote New Sales Order Edit My Queues

87	\$1,684.20	18.55%	\$9,613.47	\$7,393.60
Open Documents	Total Margin	Average Margin Percent	Total	Total Cost

Document Type	Queue	Total Documents	Total Margin	Average Margin Percent	Total Cost	Total
Quote	-	3	0.00	0%	0.00	0.00
Quote	New Quote	3	0.00	0%	0.00	0.00
Quote	Create Order	0	0.00	0%	0.00	0.00
Order	-	84	1,684.20	19%	7,393.60	9,613.47
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Order	Back Ordered	1	0.00	0%	0.00	0.00
Order	Warehouse	41	238.60	13%	1,561.40	1,908.00
Order	Ship Package	7	0.00	0%	0.00	0.00
Order	Final Review	1	0.00	0%	0.00	0.00
Order	Rush PO Approval	0	0.00	0%	0.00	0.00
Order	Margin Review	2	238.60	13%	1,561.40	1,899.00
Order	Over Credit Limit	0	0.00	0%	0.00	0.00
Order	High Value Customer	0	0.00	0%	0.00	0.00

## Taking Single Actions

In each queue drill-in, users have the capability to act on individual documents without having to navigate into each document separately. These actions are permitted across all queues except for approval queues and can be located under each of the dropdowns on the toolbar.



Clicking any of the above dropdown menus will reveal several actions users can take as detailed below:

#### **Manage:**

*Refresh:* This action will refresh the KPI tiles and Grid for the current page.

*New Sales Quote:* Initiates a new sales quote.

*New Sales Order:* Initiates a new sales order.

*Delete:* Attempts to delete the selected document.

#### **Posting:**

*Post Document:* Attempts to post the selected document.

*Post Prepayment:* Attempts to create a prepayment invoice for the selected document.

#### **Workflow:**

*Submit to Workflow:* Submits the selected document to the Mission Control Workflow.

*Move Document:* Manually moves a document from queue to queue.

#### **Warehouse:**

*Create Warehouse Shipment:* Attempts to create a warehouse shipment for the selected document.

*Reserve Inventory:* Attempts to reserve inventory to all sales lines. (Uses the auto reserve function in Business Central)

*View Warehouse Pick Lines:* Allows users to view all warehouse pick lines for the selected document.

*View Warehouse Shipment Lines:* Allows users to view all warehouse shipment lines for the selected document.

#### **Actions:**

*Print:* Allows a user to print the selected document.

*Email Confirmation:* Allows a user to email a confirmation for the selected document.

*Copy Document:* Allows a user to use the standard Business Central copy function for the selected document.

*Archive Document:* Attempts to archive the selected document

## **FAQs**

### **Is this feature a separate license or cost?**

All of the above features are available with our Mission Control license. If you have access to workflow, you have access to Mission Control in Business Central.

### **Are the queue drill ins in local currency?**

Yes, specific queue drill-ins will display the document in its local currency.

### **Can I personalize the grids?**

Yes, All of the above grids can be personalized to make them work best for you.