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Mission Control: Application Overview

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Overview

Mission Control for Business Central is a powerful workflow engine designed specifically for distributors. It operationalizes critical business logic, enforcing guardrails while streamlining processes. Create your own sales and service flows in a no-code builder to drive consistent repeatable operations. Then add in business rules for automatic validation and approval steps, and automate manual tasks across backorders, dropships, reservation reassignments, and more.

Try It Out

See Mission Control's no-code workflows, automated rules and actions, and more in the [interactive demo](#).

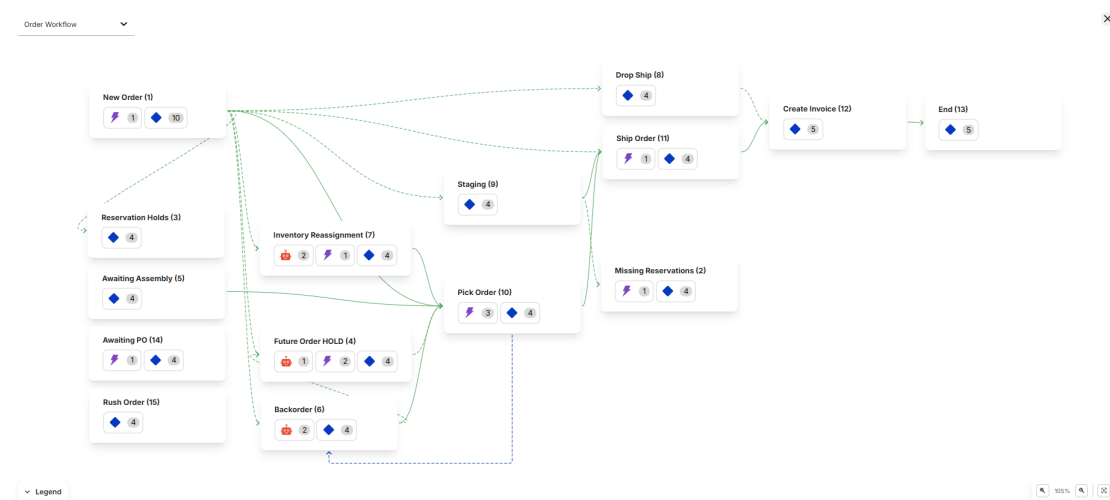
Get even more out of Mission Control with:

- [Advanced Pricing](#)
- [Smart Printing](#)
- [Customer IQ](#)
- [Credit Card Processing](#)
- [Custom Fields](#)

Control Processes with Workflows

[Workflows](#) provide the central system for orchestrating process steps, validation, and automations. Every queue in the workflow is a stage where prescribed actions occur, whether that includes data entry, approval reviews, external processes like fulfillment or dropship handling, or automated validation and processing.

Documents can branch in workflow to follow different paths based on set characteristics, allowing backorders to wait for more inventory while dropships are sent to vendors and everything else goes straight to the warehouse for fulfillment. Best of all, this happens automatically based on defined rules, so documents keep moving without manual user intervention. No more time-consuming reviews and accidentally sending orders to the wrong place - they just follow the right path every time.



Catch Issues Before They Ship

[Build validation rules](#) into workflows to capture problem documents before they get too far. When a document

has low margin or excessive discounts, or the customer fails their credit check or payment authorization, automatically send the order to a review queue for visibility, action, and approval. Add in custom fields to incorporate checks for any unique business requirement.

Automate Manual Tasks

Use [workflow actions](#) to release orders, assign reservations, generate pick documents, and convert them to invoices. Set up [automations](#) to handle backorder PO generation and reservation assignment, and dropship PO creation and invoicing. Add on Mission Control extensions to [automate payment capture](#), [document printing and emailing](#), and [recalculate line pricing](#), and to base workflow decisions on [customer health](#) and [custom fields](#).

See Where Every Document Is in The Process

Mission Control adds a new [workflow-oriented dashboard](#) directly in Business Central, giving complete birds-eye visibility in the same system people already use. Quickly check on the day's progress, identify bottlenecks, and keep track of every single order.

Mission Control

Mission Control: All Search Refresh New Sales Quote New Sales Order Edit My Queues

87	\$1,684.20	18.55%	\$9,613.47	\$7,393.60		
Open Documents	Total Margin	Average Margin Percent	Total	Total Cost		
Document Type	Queue	Total Documents	Total Margin	Average Margin Percent	Total Cost	Total
Quote	-	3	0.00	0%	0.00	0.00
Quote	New Quote	3	0.00	0%	0.00	0.00
Quote	Create Order	0	0.00	0%	0.00	0.00
Order	-	84	1,684.20	19%	7,393.60	9,613.47
Order	New Order	29	660.30	22%	2,342.10	3,182.55
Order	Customer Review	3	546.70	22%	1,928.70	2,623.92
Order	Back Ordered	1	0.00	0%	0.00	0.00
Order	Warehouse	41	238.60	13%	1,561.40	1,908.00
Order	Ship Package	7	0.00	0%	0.00	0.00
Order	Final Review	1	0.00	0%	0.00	0.00
Order	Rush PO Approval	0	0.00	0%	0.00	0.00
Order	Margin Review	2	238.60	13%	1,561.40	1,899.00
Order	Over Credit Limit	0	0.00	0%	0.00	0.00
Order	High Value Customer	0	0.00	0%	0.00	0.00

Ready to Get Started?

Check out the [Mission Control setup documentation](#) for guidance on installing Mission Control and configuring workflows.