

Knowledgebase > SalesPad > Sales > Funnel

Funnel

Cavallo Support - 2024-11-22 - Sales

Overview

The Funnel module is a specialized sales document processing screen used to control the processing order of documents in a certain queue. Instead of users choosing which documents to process, the Funnel brings up documents one at a time in the order they are to be processed. The Funnel can be used as a "final check" before sending documents to the warehouse to be processed.

Security

In Modules > Security Editor:

- 1. Find Funnel in the Security column and enable it by selecting the check box
- 2. Set the sub-settings to allow processing Manual and Pre Auth payments, and editing line items
- 3. To allow access to the Configuration screen from the Queue Setup button in the Funnel, enable *Pick Ticket Processing Configuration*
- 4. Click Save

Note: You must log out of SalesPad and then back in for security changes to take place.

Settings

Configure the following settings in the Settings module before using the Funnel:

PICK TICKETS

Add Pick Ticket Printed Note - This setting is visible in the Funnel screen. If True, it will add a note to the current document in the Funnel when the pick ticket is printed. (Example: "Pick Ticket On: {DATE} {TIME} by {USER}")

Backorder Batch - Sets the batch that backorders will be sent to from the Pick Ticket Processing window.

Evaluate Rules When Pulling - If True, workflow rules will apply when pulling a document.

Freight Field Enabled - If True, enables the freight field from the Funnel.

 $Ship\ Methods$ - Sets shipping methods separated by semi-colons, that the Other Report (Report specified in the Funnel setup) should print.

Show COD Field - If True, a COD field linked to USRDEF03 will display for a sales document while in the Funnel.

Update Ship Date If Packing Slip Is Printed - If True, the ship date will be updated when the packing slip is printed from the Funnel.

SALES DOCUMENT SPLITTING

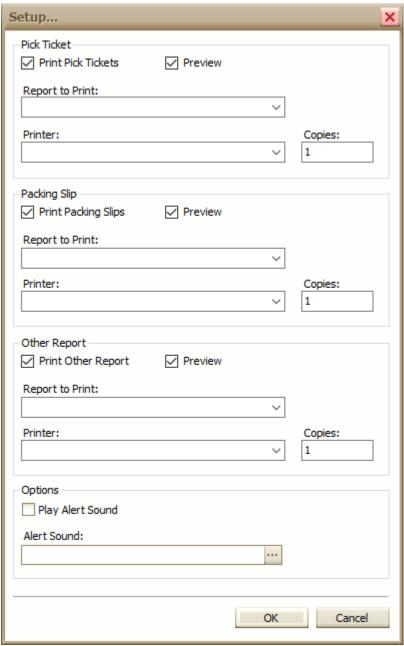
Split Document - If True, users will be prompted to split a document containing backordered items when it is processed in the Funnel.

Funnel Setup

PRINT SETUP

In Modules > Funnel

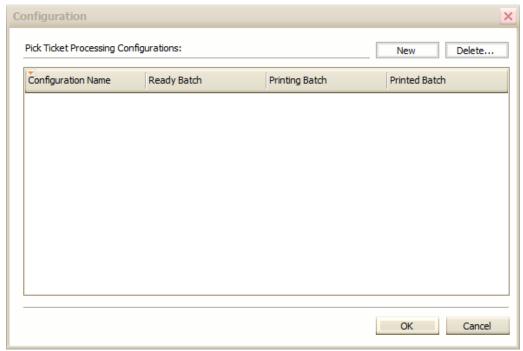
- 1. Click the **Print Setup** button
- 2. In the window that appears, set the individual options for handling the printing jobs from the Funnel by selecting which reports to print, number of copies and which printer to use:



3. Click **OK**

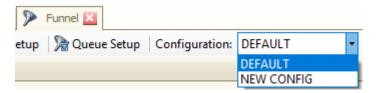
CONFIGURATIONS

1. On the Funnel header, click **Config:** (or **Queue Setup** in later versions) The Configuration window appears:



- 2. Click **New** to create a new Funnel configuration
- 3. Enter a Configuration Name
- 4. Enter the queue to use for the Ready Batch, Printing Batch, and Printed Batch
- 5. Click **OK**
- 6. After creating new configurations, close and reopen the Funnel

New configurations will now be available from in the "Config:" dropdown

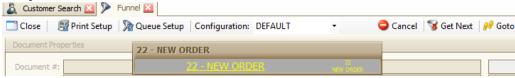


Using the Funnel

In Modules > Funnel:

- 1. Select the preferred configuration from the Config: dropdown
- 2. To load a document, select either the "Ready Number" or the **Get Next** button from the header. To go to a specific document, click the **Goto** button and enter the document number

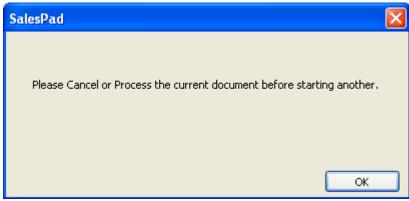
Ready Number, Get Next, and Goto buttons:



The fields on the Funnel screen will fill with document information, similar to the Sales Document Entry screen.

- 1. Make any changes or additions needed
- 2. Click the **Process** button on the top right of the screen to send the document to the next step of the workflow. The print preview will appear for the document report

Note: Clicking the **Cancel** button will unload the document and return it to the Funnel **Note**: If you click **Get Next** before canceling or processing the current document, the following message will appear:



Repeat the steps for additional sales documents