



## Customer Discounts

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### Overview

The Customer Discounts module allows users to set up discount percentages and time frames. Discounts can then be associated with a specific customer or customers in the Customer Discount Maintenance module or on a customer card, and used on those customers' sales documents.

### User Fields

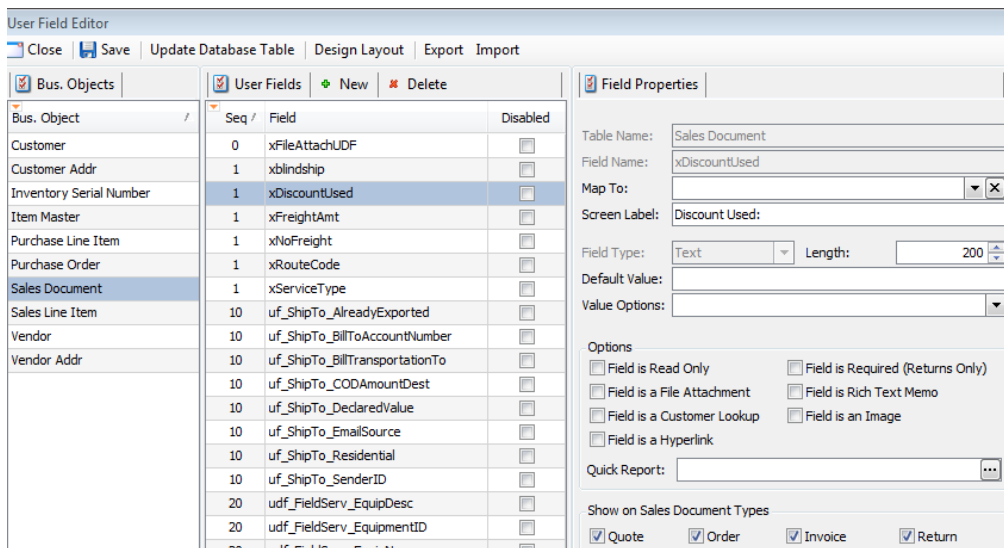
Create the following user defined fields. For each of the fields, set the Field Type to Text and the Length to 200. (Refer to the [SalesPad User Defined Fields](#) document for more information on setting up user fields.):

- A Customer user defined field as shown below (ex: xCustomerDiscount), used to track what discount(s) the customer is eligible to receive:

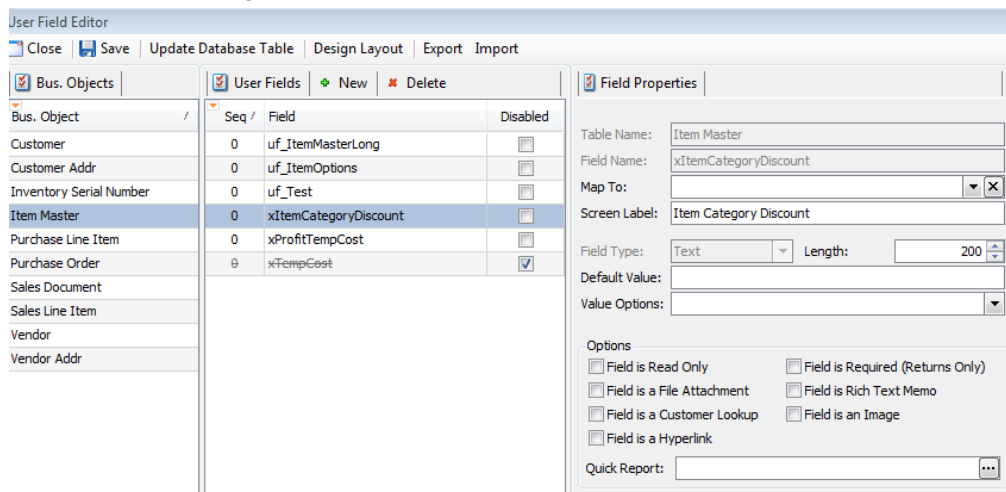
The screenshot shows the 'User Field Editor' window. The 'Bus. Objects' pane on the left lists various business objects, with 'Customer' selected. The 'User Fields' pane in the center shows a table with two columns: 'Seq' and 'Field'. The table contains two rows: one for 'udf\_CustTest' and one for 'xCustomerDiscount'. The 'xCustomerDiscount' row is selected. The 'Field Properties' pane on the right shows the configuration for the selected field: 'Table Name' is 'Customer', 'Field Name' is 'xCustomerDiscount', 'Map To' is empty, 'Screen Label' is 'Customer Discount', 'Field Type' is 'Text', and 'Length' is '200'. The 'Options' section includes several checkboxes: 'Field is Read Only', 'Field is Required (Returns Only)', 'Field is a File Attachment', 'Field is Rich Text Memo', 'Field is a Customer Lookup', and 'Field is an Image'. The 'Quick Report' field is empty.

Seq	Field	Disabled
0	udf_CustTest	<input type="checkbox"/>
0	xCustomerDiscount	<input type="checkbox"/>

- A Sales Document user field as shown below (ex: xDiscountUsed), used to track what discount is being applied to the sales document:



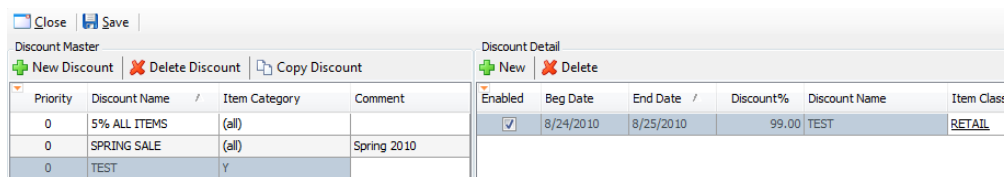
- Optional: an Item Master user field (ex: xItemCategoryDiscount), used to categorize items for discounting:



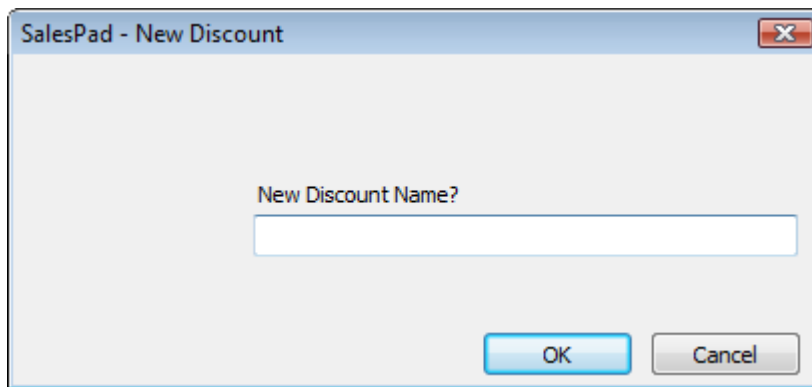
## Creating a Customer Discount

To create a discount,

1. Go to Sales > Customer Discounts



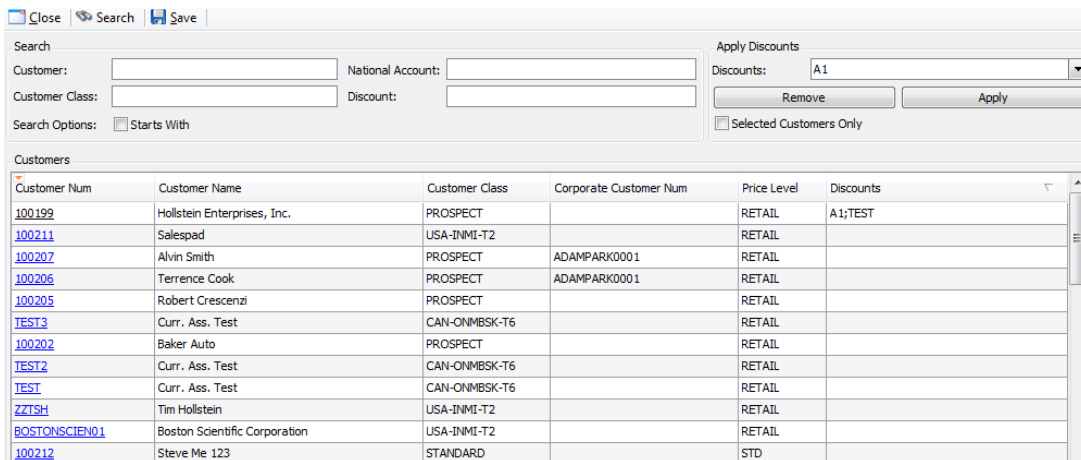
2. Under Discount Master, click **New Discount**
3. Enter the name of the discount in the pop-up screen:



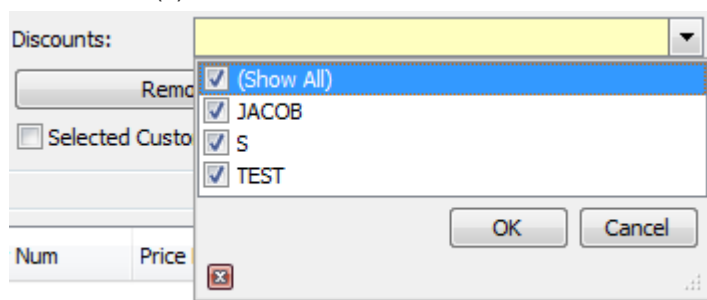
4. Click **OK**
5. Under the Discount Detail area on the right, click **New**
6. Enter the Begin Date, End Date, and Discount %. The Discount Name should automatically fill with the selected Discount Master name.
7. Enter the applicable details of the discount (Item Category, Comment, Beginning and End Dates, and Discount) and check **Enabled** to enable the discount
8. Click **Save**

#### Assigning Discounts to Customers

Discounts can be assigned to multiple customers at once in the Customer Discount Maintenance module. Complete the following steps in Sales > Customer Discount Maintenance



1. Search for the customer(s) you wish to apply the discount to
2. Once you have the customer(s) on the grid, select the discount(s) to allow by clicking the **Discounts** dropdown (under Apply Discounts) and checking the box(es) next to the discount(s)

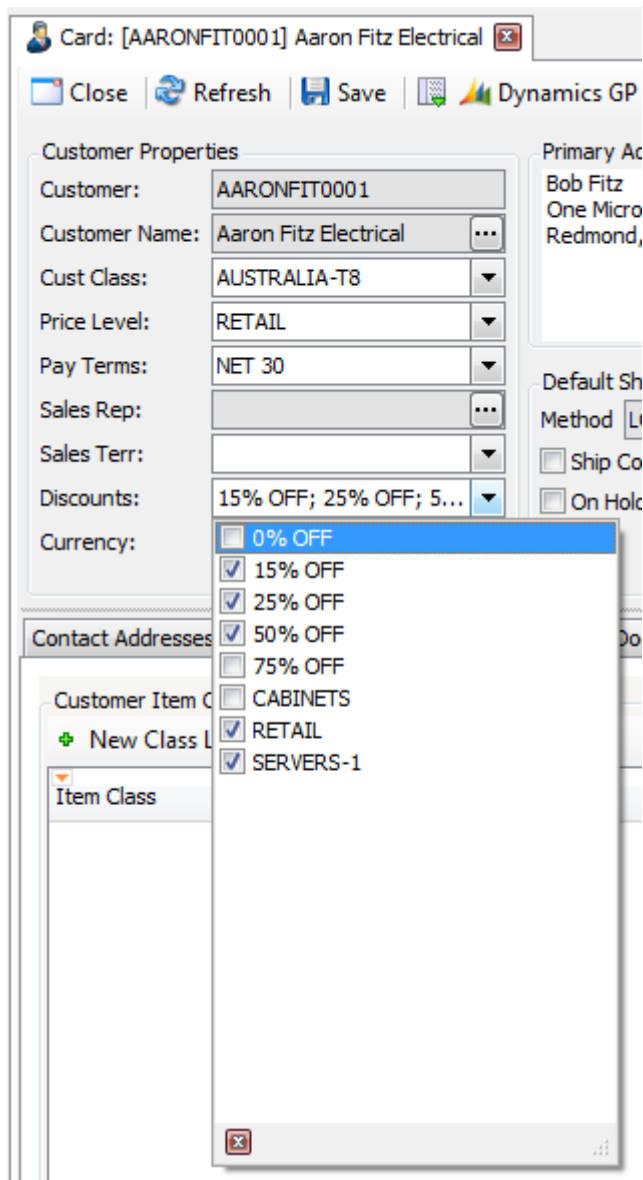


3. Click **Apply**.

**Note:** First check the **Selected Customers Only** box to only apply the discount to customers highlighted in the grid. If the box is unchecked, the discount will be added to all customers in the grid.

## CUSTOMER CARD

Discounts can be assigned to a customer from the Customer card from the **Discounts** dropdown under Customer Properties:



Select which discounts to apply to the customer.

### Selecting a Customer Discount

Once assigned to a customer, discounts can be selected on a sales document.

1. Open a sales order and select an item for discount
2. From the **Discount** dropdown under Additional Properties, select the appropriate discounts for the customer and selected item

Ship | RELEASE

Shipping Address: Aaron Fitz Electrical  
Bob Fitz  
11403 45 St. South  
Chicago, IL 60603-0776  
P:(312) 555-0102

Additional Properties: Batch/Q: SHIPPING MODE  
Price Level: RETAIL  
Discount: RETAIL

Totals - GM: [-\$6,365,626.03] [-13,9  
Misc Charge: 0.00  
Discount: 0.00  
Freight: 0.00

Selected	Discount	Beg Date	End Date	Discount%	Category	Item Class	Eligible
<input checked="" type="checkbox"/>	SERVERS-1	7/5/2000	7/5/2012	25.00		SERVERS-1	<input checked="" type="checkbox"/>
		7/5/2000	7/5/2012	50.00		SERVERS-1	<input checked="" type="checkbox"/>
		7/5/2000	7/5/2012	75.00		SERVERS-1	<input checked="" type="checkbox"/>
<input checked="" type="checkbox"/>	50% OFF	7/1/2005	7/1/2012	50.00		RETAIL	<input checked="" type="checkbox"/>
		7/5/2005	7/5/2012	50.00		SERVERS-1	<input checked="" type="checkbox"/>
		7/5/2005	7/5/2012	50.00		CATALOG	<input checked="" type="checkbox"/>
		7/5/2005	7/5/2012	50.00		COMPONENTS	<input checked="" type="checkbox"/>
<input checked="" type="checkbox"/>	25% OFF	7/1/2010	7/5/2012	25.00		CATALOG	<input checked="" type="checkbox"/>
		7/1/2000	7/5/2012	25.00		COMPONENTS	<input checked="" type="checkbox"/>
		7/5/2000	7/5/2012	25.00		RETAIL	<input checked="" type="checkbox"/>
<input type="checkbox"/>	RETAIL	7/5/2000	7/5/2012	50.00		RETAIL	<input checked="" type="checkbox"/>
		7/5/2000	7/5/2012	75.00		RETAIL	<input checked="" type="checkbox"/>
		7/5/2000	7/5/2012	75.00		RETAIL	<input checked="" type="checkbox"/>

In case of overlapping, the discount with lowest percent will be chosen (as defined in Settings).  
Escape to Cancel.

Show Eligible Discounts Only

The selected discount(s) will be applied to the items matching the defined classes.

**Note:** If the Discount field does not appear under Additional Properties, right-click under Price Level and select Customize Layout. Then find Discount in the Customization pop-up and drag-and-drop it onto the sales document form under Price Level. Be sure to save the layout when finished.

Customization

Reset Layout | Save Layout

Hidden Items | Layout Tree View

- Empty Space Item
- Label
- Separator
- Splitter
- Account
- Bill To
- Blind Ship
- Buyers Premium

Security and Settings

## Security

*Customer Discount Maintenance* - Allows users to access the Customer Discount Maintenance module.

*Customer Discounts* - Allows users to access the Customer Discounts module, allowing users to create new discount types for customers.

**Note:** You must log out and then back in for security changes to take effect.

**Note:** If sub-setting *Can Use Eligible Discounts Only* is set to True under the security setting *Sales Document Properties* (or under *Counter Sales Document Properties*, when using Counter Sales), only eligible discounts will display on a sales document.

## Settings

*Customer Discounts Field* - Stores the name of the Customer user defined field (ex: xCustomerDiscount).

*Sales Document Discount Field* - Stores the name of the Sales document user defined field (ex: xDiscountUsed).

*Customer Discounts Item Category Field* - Stores the name of the Item Master user field(ex: xItemCategoryDiscount).

- Leave blank to disable item category discounts

*Sales Document Discount Allow Multiple Discounts* - Allow multiple discounts per sales document. In the case that more than one discount applies to the same item, only one will be chosen, according to the priority rule defined in the Sales Document Discount Priority setting (highest\_percent, lowest\_percent, or most\_recent).

*Sales Document Discount Priority* - Sets discount priority in case of overlapping discounts.